

FOR ATTORNEYS & FIDUCIARIES

Long Estate Co.

Estate Clearing & Senior Downsizing · Newport County & the South Coast

When you refer a family, your name is on it. Here is what that family receives, and what protects the relationship you have built with them.

- **A fully insured moving crew.** Every move is performed by Long Moving & Storage, the family-owned and fully insured company run by John's brother Perry Long.
- **A credentialed appraiser on every engagement.** Antiques, art, and collections are valued, documented, and sold to the right buyer, not dumped.
- **One point of contact.** John handles the family from the first call to the closing, so your client is never handed off or asked to repeat their story.
- **A written plan before any work begins.** The timeline and the costs are laid out in advance, so there are no surprises for the family or for you.
- **Discretion.** We work quietly, at the family's pace, and treat what we see inside a home as private.
- **A licensed home sale in RI & MA.** With 200+ transactions on this coast behind it, so the largest decision stays in licensed hands.

Valuations that hold up: we work with credentialed appraisers (state-certified for real property; ASA, ISA, or AAA for contents) to USPAP standards, so the executor receives a documented, defensible date-of-value report.

To refer a family: John Long · (774) 451-2163 · johnlong@johnlong.realestate · longestateco.com

John personally takes every referred case.